



SSC's Mandate Central™

Dramatically lowering claim prep costs



You're Paying Too Much For Mandates—Period!

Axiom, a leading provider of mandate-reimbursable products and services, is dramatically lowering claim prep costs.

Our service compares with other mandate consultants; we just want to do it for a lot less! Our rates start at only **\$2,485 for a single-site school district; each additional site is just \$650 per site.**

Example contract amount for a 4-site school district

1st site at \$2,485 + 3 at \$650 per site = **\$4,435**



Our Services Include:

- Annual district visits by Axiom Consultant(s)
- Comprehensive site interviews
- District's liaison to State Controller's Office

For more information, contact **Axiom Advisors & Consultants, Inc.**
Toll Free (800) 818-3010
Web: www.axiomadvisors.net | Email: sales@axiomadvisors.net

Six basic steps to working with Axiom

Step 1.

User receives survey via email

Step 4.

When User has finished survey, hit "submit"

Step 2.

User answers survey questions using drop down menu

Step 5.

User is prompted to fax or mail supporting documents to Axiom

Step 3.

When User answers "yes" to a question, additional follow-up questions will appear

Step 6.

Survey is complete

Axiom's Mandate Preparation Overview

Initial District Set-up Review prior year claims and work with district staff to determine applicable claims. Send out district and site profiles to find out who participates in which mandate activities.

District Visit At the beginning of the school year, Axiom meets with district contact to review district profiles, determine cut-off dates, and determine contact's level of involvement.

Training Axiom will conduct one district visit annually to train staff on all current mandates. If needed, a second training will be scheduled. Video trainings are available 24/7 on Axiom's web-site.

Data Collection Axiom collects supporting documentation throughout the school year. Any outstanding data not collected during the school year is identified and then requested from the district/site 90 days prior to the annual filing deadline or at the annual district visit.

Tracking Mandate Activities Axiom provides our proprietary Mandate timekeeper™ application for use in recording mandate reimbursable activities. This application allows users to enter their time whenever they have access to both email and the Internet. The application permits the contemporaneous recording of time as required by State Controller's Office.

New Claims Axiom will notify district 90 days in advance of the filing deadline for any new claims.

Claim Processing Once claims are processed, Axiom sends claims to district via email for review which allows for ease of distribution to various department heads.

Custom Reports Axiom provides a variety of custom reports for activity tracking by employee, by site, and by mandate. At the end of the fiscal year Axiom provides Variance Reports which compares the current year's claim to prior year's claims and explains any differences.

Test Claims Axiom tracks test claims with the Commission on State Mandates by maintaining a current list of test claims. Upon approved Statement of Decision, Axiom will add the claim into Mandate timekeeper™ so activities can be recorded.

Provide Representation In the event of an audit by the State Controller's Office, Axiom will represent the District for all claims that were filed by Axiom.

Axiom vs. Other Mandate Consultants

	Other Competitors	With Axiom	Benefits
Beginning of the Year Set-Up	Mail out log sheets at the beginning of contract/school year to all principals, counselors, secretaries and attendance clerks.	Electronic survey completed by district contact and site principals who assign mandates to staff.	A simplified process with an overview of mandates for both District and Site to ensure that all mandates have been assigned.
Control of Data and Settings	You can print off a new time log for an employee to add to their stack of logs.	You can change the profiles for your district or employee and see the results immediately online.	Easier updating of employees and mandates.
Log Sheets	Staff tracks their reimbursable time on paper log sheets. It is the responsibility of the employee to remember to log their reimbursable activities.	Staff receive a monthly Mandate Survey via email. The survey is custom-tailored to each staff member based on the specific mandates in which they spend time conducting.	Employees are reminded to record their reimbursable time at the beginning of each month. Surveys are easily accessible anytime and anywhere they have access to their email and the Internet.
Location of Time Logs	Time logs are located on-line, but they must be accessed with a password, printed out, and kept track of all year long.	Customized mandate survey is emailed to staff each month.	Mandate surveys come directly to staff instead of having to track down the log form on a website.
Technical Support	With paper logs consultant and client can't view information at the same time. Technical support may take longer due to misunderstandings.	Because our Mandate Surveys are web-based, both consultant and staff can view the survey simultaneously.	Quick responses to questions without any confusion.
Employees Leaving the District	When a staff member leaves the district, their time typically leaves with them, unless a paper log sheet can be found.	If a staff member leaves the districts, all of their recorded time will already have been retained in stored files so that the district won't lose money when staff leave for any reason.	When a staff member leaves, mandates are often not at the top of their priority list. By electronically storing their time, districts can claim the time without having to search for log sheets that may or may not exist.
Collection of Time Logs	Consultant collects the log sheets at the end of the year.	Axiom's data files continually are updated each time a mandate survey is completed. At anytime throughout the year a report can be generated which details by staff all activities that have been recorded into the system.	Since data is automatically stored, there is no "collection" necessary.
Data Processing	Consultant must "data process" by hand entering the data from paper logs into their claim database at the end of the school year.	"Data processing" is completed automatically throughout the year each time a survey is completed.	Lower mandate preparation fees because less manpower is needed to process claims.
Printed Reports	Reports are not available until the end of the year after all data has been collected and processed.	A variety of status reports are available on-line anytime.	Better Control. Reports will make it easy for the district to identify who is and who is not recording their time. Early intervention and education can mean thousands of dollars to the district.
Signature and review of claims	Claims printed and mailed to client for review and signature.	Claims sent electronically for review and signature.	Faster response. If changes are needed, the claims can be updated and resent in the same day.
End of the Year Documentation	At the end of the fiscal year, copies of claims are returned to client in large binders to be stored at the District.	Copies of prepared claims are saved on a CD.	Easier storage and accesibility.

Axiom—Experience At Work

Axiom has a decade of experience in Mandated Cost Claim Preparation.


Back in 1995, Dean Getz, president of Axiom, first prepared claims while working for Mandated Cost Systems. In 1998, Dean merged his successful Golden State Group claim preparation business with that of Vavrinek, Trine, Day & Company (VTD).

Later spun off into Centration with Dean as President, the practice became one of the top preparers of mandated cost claims in the State. Over the years, the mandate claim practices directed by Getz have prepared thousands of claims for districts of all sizes. Now, Dean and his experienced management team are proud to announce a new, more cost-effective, service through Axiom, Inc.


Axiom is committed to offering the most innovative, cost-effective mandate reimbursement solutions in the market.

Axiom's Timeline

- 1995** Dean Getz works for Mandated Cost Systems (MCS).
- 1996** Getz leaves MCS to start his own Mandated Cost Claim preparation company.
- 1998** Getz merges his company with Vavrinek Trine Day & Company (VTD), California's largest auditor of public schools.
- 2001** VTD spins off the claim preparation division, creating Centration, and naming Getz President.
- 2001** Axiom is formed with Getz as President, its major product line being SARC preparation services.
- 2002** Though Dean's leadership, Centration becomes one of the top preparers of Mandated Cost Claims in the state.
- 2003** Axiom's reputation for delivering leading-edge solutions resulted in the following partnership programs: CSBA's SARCSelect™ and School Services of California's Bargaining Hunter™.



School Accountability
Report Cards
(Mandate Reimbursable)



Collective Bargaining, Negotiation Prep
(Mandate Reimbursable)
- 2005** Axiom forms new mandate cost preparation service building on a decade of experience.
- 2006** Axiom expands product offering to include three new web-based applications: CSBA's SARCBuilder™, Truancy Hunter™, and Mandate timekeeper™.
- 2007** Axiom now offers translation into six languages: Spanish, Vietnamese, Chinese, Hmong, Korean, and Tagalog.
- 2008** Axiom and School Services of California announce partnership for Mandate Preparation.

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Employee Activity Statistics for 2006-07
Brandi Bier

School Name/Activity	Activity Date	Units	Hours	Minutes	Supplies	Travel	Fixed Assets
Alameda County Alternative/Opportunity							
AIDS Prevention Instruction II - Planning	7/1/2006	0	6	0	0.0000	\$0.00	\$0.00
Collective Bargaining - Grievances	10/13/2006	0	4	0	0.0000	\$0.00	\$0.00
Collective Bargaining - Grievances	10/17/2006	0	2	20	0.0000	\$0.00	\$0.00
Collective Bargaining - Representative's Contract Proposal	12/5/2006	0	3	0	0.0000	\$0.00	\$0.00
Collective Bargaining - Public Hearings - Certificated	12/6/2006	0	0	5	0.0000	\$0.00	\$0.00
Collective Bargaining - District Contract Proposal	11/30/2006	0	5	0	0.0000	\$0.00	\$0.00
Collective Bargaining - Certificated At-Table Negotiations	12/12/2006	0	3	0	0.0000	\$0.00	\$0.00
Collective Bargaining - Certificated At-Table Negotiations	12/19/2006	0	5	0	0.0000	\$0.00	\$0.00
Collective Bargaining - Certificated At-Table Negotiations	12/21/2006	0	4	15	0.0000	\$0.00	\$0.00
Collective Bargaining - Planning for Negotiations - Certificated	12/11/2006	0	4	0	0.0000	\$0.00	\$0.00
Collective Bargaining - Planning for Negotiations - Certificated	12/18/2006	0	1	10	0.0000	\$0.00	\$0.00
Collective Bargaining - Planning for Negotiations - Certificated	12/20/2006	0	1	0	0.0000	\$0.00	\$0.00
Intradistrict Attendance - Determine Total Enrollment and Program Capacity of Each Site.	8/10/2006	0	2	0	0.0000	\$0.00	\$0.00
Pupil Suspensions, Expulsions, and Expulsion Appeals - Recommendation of Expulsion	1/24/2007	0	2	5	0.0000	\$0.00	\$0.00

Authorized Officer Name and Title (print) _____ Signature _____ Date _____

Employee Summary By Mandate for 2006-07

Collective Bargaining

School Name/User	Hours	Minutes
Alameda Co. Office of Education		
Steve Farris	6	30
Jennifer Wong	10	92
	Total Hours: 16	Total Minutes: 122

Alameda County Alternative/Opportunity

Brandi Bier	32	50
	Total Hours: 32	Total Minutes: 50

Alameda County Community

Clark Kent	10	0
David Terrie	0	45
	Total Hours: 10	Total Minutes: 45

SAMPLE REPORT

Authorized Officer Name and Title (print)

Signature

Date

Other Axiom Services



CSBA's SARCSelct™ Suite

SARCSelct™ The most comprehensive SARC Solution	SARCBUILDER™ Explore the Possibilities	SPSABUILDER™ SPSA Management Made Easy
<p>The leading public relations tool purchased by California public school districts as a means to inform the communities they serve of the schools' performance and progress within a district.</p> <ul style="list-style-type: none"> Our most customized service, as little as \$700 per site We start from scratch, no writing required by principals Principal involvement is typically less than 2 hours Includes 10 color booklets & a PDF for easy Web posting Translation available at additional charge Guaranteed compliant with State and Federal requirements 	<p>SARCBUILDER™ is a web-based tool for simple School Accountability Report Card (SARC) creation. With SARCBUILDER your district can create professional looking web-based SARCs with ease. Best of all, your SARCs will be regularly updated with the most current demographic and assessment data available. SARCBUILDER's integrated SARC guide will guarantee compliance with state and federal requirements.</p> <ul style="list-style-type: none"> Prices less than \$300 per school site! Web-based, user-friendly interface for simple SARC creation. Guided SARC production tips for completing narrative and data. 	<p>SPSABUILDER™ is an easy-to-use, web-based application for dynamic Single Plan for Student Achievement (SPSA) creation. SPSABUILDER™ makes continuous monitoring and improvement of school and student achievement goals, effortless. SPSABUILDER™ couples the power of the Internet with facts and figures found in hundreds of reports made available from complimentary access to Summary School™. The SPSA is displayed in real-time, on the web and printable with just one-click.</p>



SSC's Mandate Central™

Bargaining Hunter™ The answer to all of your bargaining and budgeting questions	Truancy Hunter™ A proactive approach to truancy
<p>Bargaining Hunter™ frees district staff from countless hours spent calling, requesting, and waiting for critical contract information from other districts. Bargaining Hunter™ provides you with financial, salary, and benefit data from over 98% of the state's ADA. This will allow you to create comparative reports, view certificated or classified contracts in their entirety (over 1,600 contracts in all), and utilize improved SABRE and CADIE reports—all at your district's fingertips 24 hours a day, 7 days a week! Bargaining Hunter™ provides many other benefits such as those described below.</p>	<p>This web application automates truancy tracking from the initial truancy through the SARB process. Providing district and school site administrators with invaluable data on expected mandate reimbursement dollars. Districts and sites can generate a variety of truancy reports.</p>



District ToolBox™

Translation Services Education is our specialty—a clear, understandable message is our priority	Web Design Services Design services tailored to your needs
<p>Axiom's Translation Services offers professional, high-quality translations at affordable rates. Our Translation Team is the state's most qualified resource for helping schools meet the needs of their foreign-language-speaking community. Axiom's team features highly trained, certified staff with educational, public relations, and technological expertise. Our rates begin at just 15 cents a word. Contact us for a free same-day quote!</p> <p>Languages include Spanish, Vietnamese, Chinese, Hmong, Korean, Tagalog and English.</p>	<p>Need a website but have questions about where to start? The Axiom web team has all the answers AND the solutions. We cater to schools and educational organizations as well as corporate businesses and other commercial institutions.</p> <p>We provide a variety of in-house website services, ranging from graphic design to site construction to hosting. Offering the best and latest in usability and design expertise, Axiom will build a custom site to suit your specific needs and budget. Plus, we always believe in providing personalized attention and excellent customer support.</p>

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